At Pacific Gas and Electric Company (PG&E) we are dedicated to enhancing the economic vitality of the communities we serve. Whether your business is looking to launch in a new location, expanding its existing facility or facing financial challenges, we can help.

PG&E developed the unique Economic Development Rate (EDR) to help businesses grow or maintain jobs in California. Our EDR offers eligible businesses the opportunity to lower costs through one of three reduced electric rate options.

**Savings you can count on**

Commercial or industrial customers can receive an ED Rate discount of 12%, 18% or 25% on the majority of their electric costs for five years.

The standard 12% rate is available throughout our service territory. The enhanced rates of 18% and 25% are available in cities and counties where the annual unemployment rate exceeds the statewide rate. Please see our location rates map on following side.

**Eligibility criteria**

- Commercial and industrial businesses that would locate or expand out-of-state
- Existing businesses that would cease operations in California without the Economic Development Rate
- Small businesses below 150kW can qualify as well

**Your company commitment**

- Create or retain jobs in California
- Supply documentation of out-of-state choices or other operational scenarios
- Sign an affidavit stating the EDR is an influencing factor in your decision to locate within the PG&E service territory
- Implement an energy-reduction plan that achieves a 5% energy savings over the life of the EDR or other types of efficiency
- Submit an annual report to PG&E including the number, type of jobs and average salary and benefits for these jobs
- Confirm eligibility for rate with the California Governor’s Office of Business and Economic Development

**Contact**

For more information, please contact our Economic Development team at 1-877-202-4276, email: economicdevelopment@pge.com, or visit pge.com/economicdevelopment.
Success starts here

PG&E’s entire service territory receives the standard 12% discount. Select cities and counties receive an enhanced discount of 18% or 25%.

Select counties and cities are eligible for ED rate discount based on average annual unemployment rate. (2017 EDD Data)

- **12% Standard Discount**
- **18% Enhanced Discount**
  - EDR 18% Cities: Anderson (Shasta), Oroville (Butte), Santa Cruz (Santa Cruz), Shasta Lake (Shasta), Ukiah (Mendocino), Watsonville (Santa Cruz), Winters (Yolo)
- **25% Enhanced Discount**
  - EDR 25% Cities: Amador (Amador), Arcata (Humboldt), Clearlake (Lake Co.), Colfax (Placer Co.), Corning (Tehama Co.), Jackson (Amador), Loyalton (Sierra Co.), Stockton (San Joaquin Co.), Tehama (Tehama Co.)

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